



School Construction Industry Day VIII

Construction Management At Risk Procurement Leveraging Resources and Relationships for Sustainability



- Overview of Upcoming RSD Contracting Opportunities and Project Updates
 - Insights on Procurement Methods/Back-Office Training and Support
 - Collaborative Contracting/Networking
-

Saturday, November 2, 2019

Recovery School District DBE Participation Summary

This report is for general information only. All dates and estimated construction values are estimates and subject to change at any time without advance notice.

RSD Disadvantaged Enterprise (DBE) Participation Summary

- **Stabilization & Demolition Contracts:** \$ 24,638,801
- **New Construction & Renovation Contracts:** \$ 82,795,295
- **Design-Build New Construction:** \$ 34,542,724
- **CMAR-Construction Management at Risk:** \$ 47,476,793
- **Total Amount of RSD DBE Contracts:** **\$189,453,615 (27.63%)**
- **Total Number of DBE Contracts Awarded:** **770 Contracts Awarded**

RSD-DBE Participation Summary

December 2012 to September 2019

DBE Participation December 2012 to September 2019 in Dollars (Percentage of Total Contracts)

Month-Year	Projects Total \$	DBE Participation \$	DBE %	# of Projects
Dec-12	\$26,824,370	\$4,223,510	15.75%	7
Dec-13	\$177,985,997	\$23,644,538	13.28%	24
Dec-14	\$359,642,410	\$85,168,405	23.68%	41
Dec-15	\$493,281,364	\$118,814,092	24.09%	61
Dec-16	\$568,788,868	\$143,818,805	25.29%	75
Jan-17	\$568,788,868	\$144,549,357	25.41%	75
Sept-17	\$631,431,964	\$169,571,101	26.82%	81
Sept-18	\$682,424,090	\$169,571,101	26.89%	91
Sept-19	\$685,653,528	\$189,453,615	27.63%	95

	Low Bid Only
	Includes 3 Design Build Projects
	Includes 3 CMAR Project

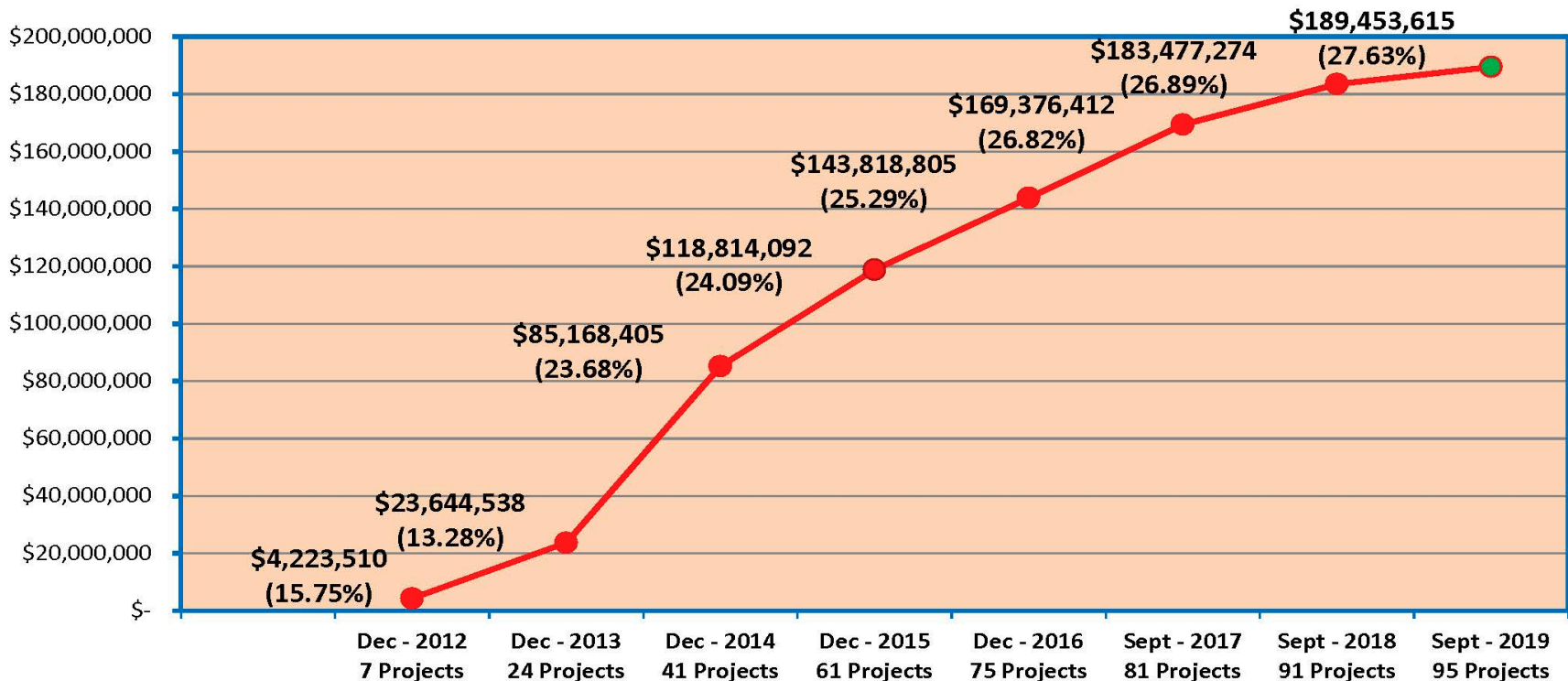
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RSD-DBE Participation Summary

December 2012 to September 2019

DBE Participation December 2012 to September 2019 in Dollars

(Percentage of Total Contracts)



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Requirements to Bid on RSD Capital Projects

- **Classification 1 - Louisiana General Contractor's License**

- Exception – Demolition Specialty Allowed for Demolition Projects Only

- **Bid Security for five percent (5%) of total bid**

- Certified check drawn on a bank insured by the FDIC **OR**
- Cashier's check drawn on a bank insured by the FDIC **OR**

- **Bid Bond**

- Written by a surety company licensed to do business in Louisiana and signed by the surety's agent or attorney-in-fact

AND

- Surety must be listed on the current U.S. Department of the Treasury Financial Management Service list of approved bonding companies as approved for an amount equal to or greater than the amount for which it obligates itself in the Bond

OR

- Must be a Louisiana domiciled insurance company with at least an A - rating in the latest printing of the A.M. Best's Key Rating Guide

Recovery School District Projects

- **State of Louisiana Procurement and Contract Network:**
 - All RSD projects can be found on the State of Louisiana Procurement and Contract Network (LaPAC) website: <http://wwwcfprd.doa.louisiana.gov/OSP/LaPAC/pubMain.cfm>
 - State of Louisiana Procurement and Contract Network → Bids by Department → State → Education
OR
 - Type the following direct link in the address bar:
<http://wwwcfprd.doa.louisiana.gov/osp/lapac/dspBid.cfm?search=department&term=14>
 - Note: LaPAC does not post the advertisement until the specified 1st advertisement date
- **All Projects will advertise in the Times-Picayune and The Advocate.** *(New Orleans/Baton Rouge Edition)*
- **Keep Track of the RSD's Construction Program through the Monthly Superintendents' Reports**
 - <https://sfmpnola.org>
 - Click on For Community, Plan for Building New Schools, Monthly Superintendents' Reports

Project Overview

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Program Background & Scope

- Master Plan adopted in 2008 with incomplete funding for a 6-Phase Construction Plan
 - Temporary Education Facilities/ Modulars
 - Demolitions/Mothballing
 - “Quick Starts”
 - School Repairs
 - Renovations
 - New School Construction
- Historic FEMA Settlement in 2010 for \$1.8B
- Amended in 2011 and 2014 following assessment of revenue, demographics, and mission



\$1.8 billion approved for N.O. schools

Accord with FEMA called historic

By Cindy Chang
Staff writer

Five years after Hurricane Katrina, the New Orleans public schools have received a \$1.8 billion FEMA grant to build or renovate about 85 schools. Sen. Mary Landrieu announced Wednesday.

The news came a day after Louisiana was rejected for a \$175 million federal education grant, disappointing many local officials who had considered the state a shoo-in.

Those same officials were jubilant on Wednesday calling the settlement historic because it bundles the school systems' extensive Katrina damage into one large project, rather than using a building-by-building accounting. The move is streamlining the negotiating process, the officials say, and allows a devastated city to place new schools where they are most needed, without being bogged down by what was there before.

SCHOOLS, A-13



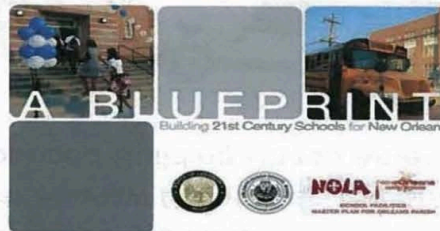
NEWSPAPER 2010 THE TIMES-PICTURE ARCHIVE
Elementary is one of the first new schools in New Orleans after Hurricane



Current Plan

- 80 Total Facilities
 - 32 New Buildings
 - 14 Full Renovations
 - 34 Refurbishments

School Facilities Master Plan for Orleans Parish



Recovery School District and Orleans Parish School Board
Proposed Master Plan Amendments
Summer 2011

www.rebuildingnolaschools.com

Current Status

- New or Fully Renovated Schools
 - 41 Completed
 - 2 Under Construction
 - 3 In Design
- School Refurbishments
 - 32 Completed
 - 2 Under Construction



Current Status

- Demolished 3.5M SQFT of storm damaged buildings
- Mothballed 9 buildings to US Dept. of Interior Standards
- Returned 17 vacant and unused properties to commerce via auction producing \$10.5M for construction
- Obtained \$36M in Tax Credits with \$12M pending



UPCOMING RSD NEW CMAR CONSTRUCTION & MAJOR RENOVATION PROJECTS

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Cohen High School New-CMAR

- **Architect-** HMS Architects
- **Scope of Work**
Demolition of Existing Building.
Construction of a New School
- **Pre-Con Awarded**
Lemoine Company-08/27/19
- **50% Submission Due**
Dec. 2019
- **100% Submission Due (GMP)**-Feb. 2020
- **Estimated Construction**
\$25 Million - \$28 Million
- **Funding Source** – FEMA/
CDBG
- **Approximately 105,000 sf**
- **LEED Certified**



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Cohen High School-CMAR Contractor

The Lemoine Co. ,LLC

300 Lafayette Street, Suite 100

New Orleans, LA 70130

Behrman Elementary School (RSD) New-CMAR

- **Architects**

- Waggoner & Ball

- **Scope of Work**

- Renovation of 109,000 sf School

- 15,000 sf Gymnasium and a 10,000 sf Early Childhood Center on 3.53 acre Site.

- Associated Site Work

- Stormwater Management System

- **Pre-Con Awarded**

- Landis Construction 3/28/19

- **50% Submission Due**

- March 2020

- **100% Submission Due**

- (GMP) May 2020

- **Estimated Construction**

- \$32 Million - \$34 Million

- **Funding Source**

- FEMA

- Historic Tax Credits

- **Approximately 134,000 sf**

- **LEED Certified**



Behrman Elementary School-CMAR Contractor

Landis Construction Co, LLC

8300 Earhart Boulevard Suite 170
New Orleans, LA 70118

Career Technical Education Center School (Old McDonogh-35, Major Renovation-CMAR)

- **Architect**
SCNZ
- **Scope of Work**
Renovation of Previous
McDonogh 35 High School
Into a 145,000sf CTE-HS
- **Pre-Con Awarded**
Broadmoor Construction-01/03/19
- **50% Submission Due**
December 2019
- **100% Submission Due**
March 2020
- **Estimated Construction**
\$ 23 Million - \$25 Million
- **Funding Source-FEMA**
- **Approximately-145,000sf**
- 3.4 Acre site
- **LEED Certified**



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Career Technical Education Center School- CMAR Contractor

Broadmoor, LLC
2740 North Arnoult Road
Metairie, LA 70011

Upcoming Renovation/ Demolition Projects

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Lafayette School-Renovation

- **Architect**

N-Y Associates

- **Scope of Work**

New VCT Flooring

Ceiling Tile & Grid Replacement

Painting 1st 2nd & 3rd Floors

Toilet Rms. Upgrades

New Elevator w/Structure & MEP

MEP/Fire Suppression System Upgrades

- **1st Advertisement**

November 6, 2019

- **Pre-Bid Conference**

November 21, 2019

- **Bid Opening**

December 11, 2019

- **Estimated Construction Value**

\$ 6.5 Million - \$ 8.0 Million

- **Funding Source**

FEMA/OPSB



Reed Modular Demolition

- **Architect**
Mahium Scairono Martin
- **Scope of Work**
Modular Demolition
Remove Entire Campus/
Return to Green Space
- **1st Advertisement**
December 18, 2019
- **Pre-Bid Conference**
January 7, 2020
- **Bid Opening**
January 22, 2020
- **Estimated Construct**
\$ 200-300K
- **Funding Source**
FEMA

SARAH T. REED SENIOR HIGH SCHOOL
5336 RICHMOND BLVD



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Questions/Break

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Design-Bid-Build Process

- **Competitive Low Bid**

- In accordance with Louisiana Public Bid Law
 - All public work exceeding the contract limit as defined in this Section, including labor and materials, to be done by a public entity shall be advertised and let by contract to the lowest responsible and responsive bidder who had bid according to the bidding documents as advertised, and no such public work shall be done except as provided in this Part.
 - A responsive bidder is the apparent low bidder who submits the proper documentation within ten days of the opening of the bids.



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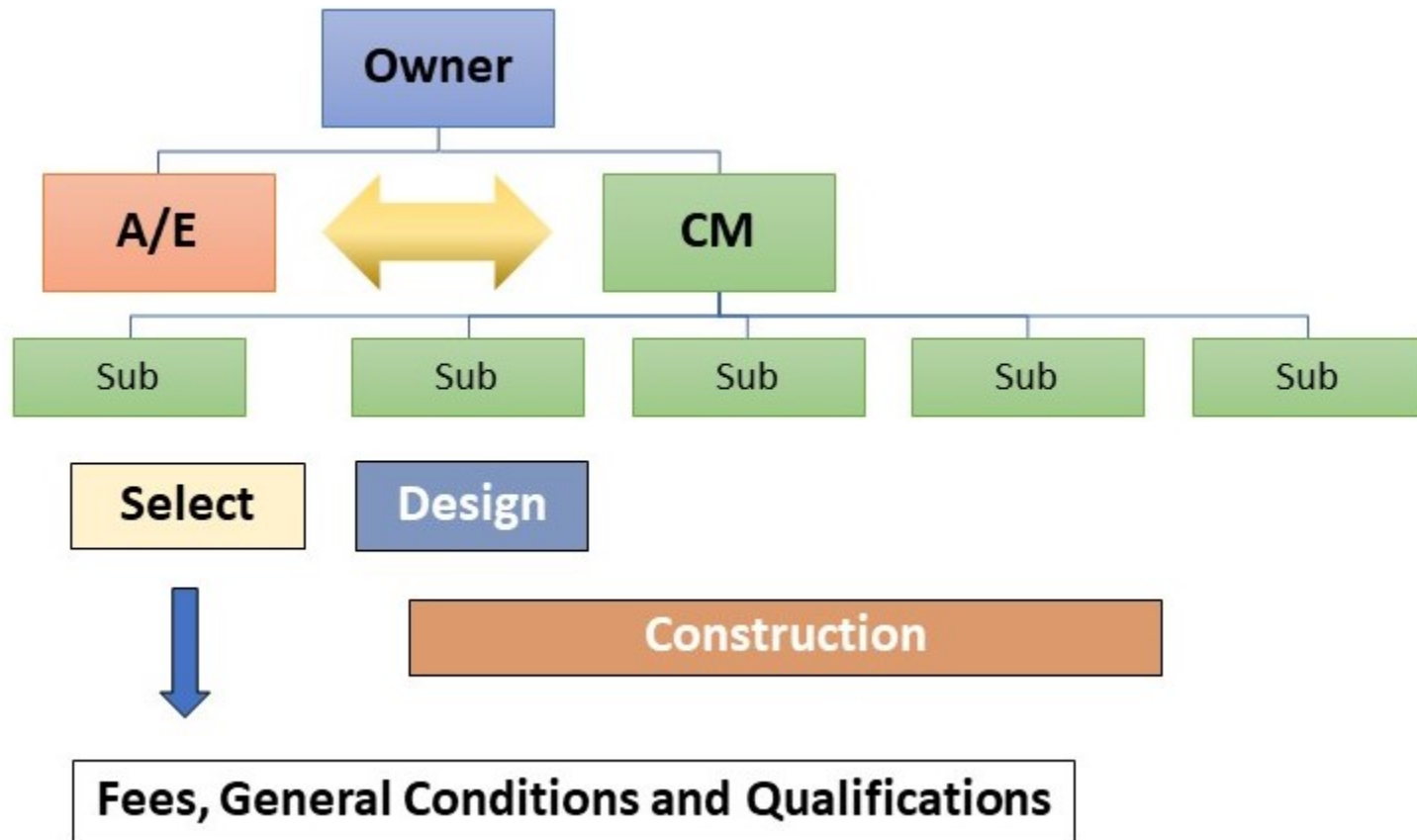
CMAR Process

- **CMAR – Construction Manager At-Risk**

- In accordance with Louisiana Revised Statute Title 38 Section 2225.2.4
- Currently only projects \$5M +
- Provides for early collaboration, cost control, risk mitigation and reduction in changes



Construction Management At Risk



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CMAR Procurement in Louisiana

- **Louisiana Act No. 782, June 2014**
- **Act 782 defines the CMAR selection committee (5 members)**
- **Requires minimum of RFQ advertising on the Owner’s “official journal” or the Owner’s website**
- **Suggests scoring criteria for the RFQ Process (experience, safety, bonding, etc.)**

CMAR Procurement in Louisiana

- **LA Act 782 requires cost estimates from the CM when the final design of the project is no more than 60% design completion and again when the final design of the project is no more than 90% complete**
- **Stipulates that if the Owner and CM are not able to reach agreeable Guaranteed Maximum Price (GMP) and sign a contract, then “the project shall be re-advertised and publicly bid utilizing the design-bid-build delivery method.”**

CMAR Process

- **Two Phases:**
 - 1. Preconstruction**
 - 2. Construction Management**
- **CMAR is hinged on “Team Collaboration”**
- **Not a hierarchical or combative process**

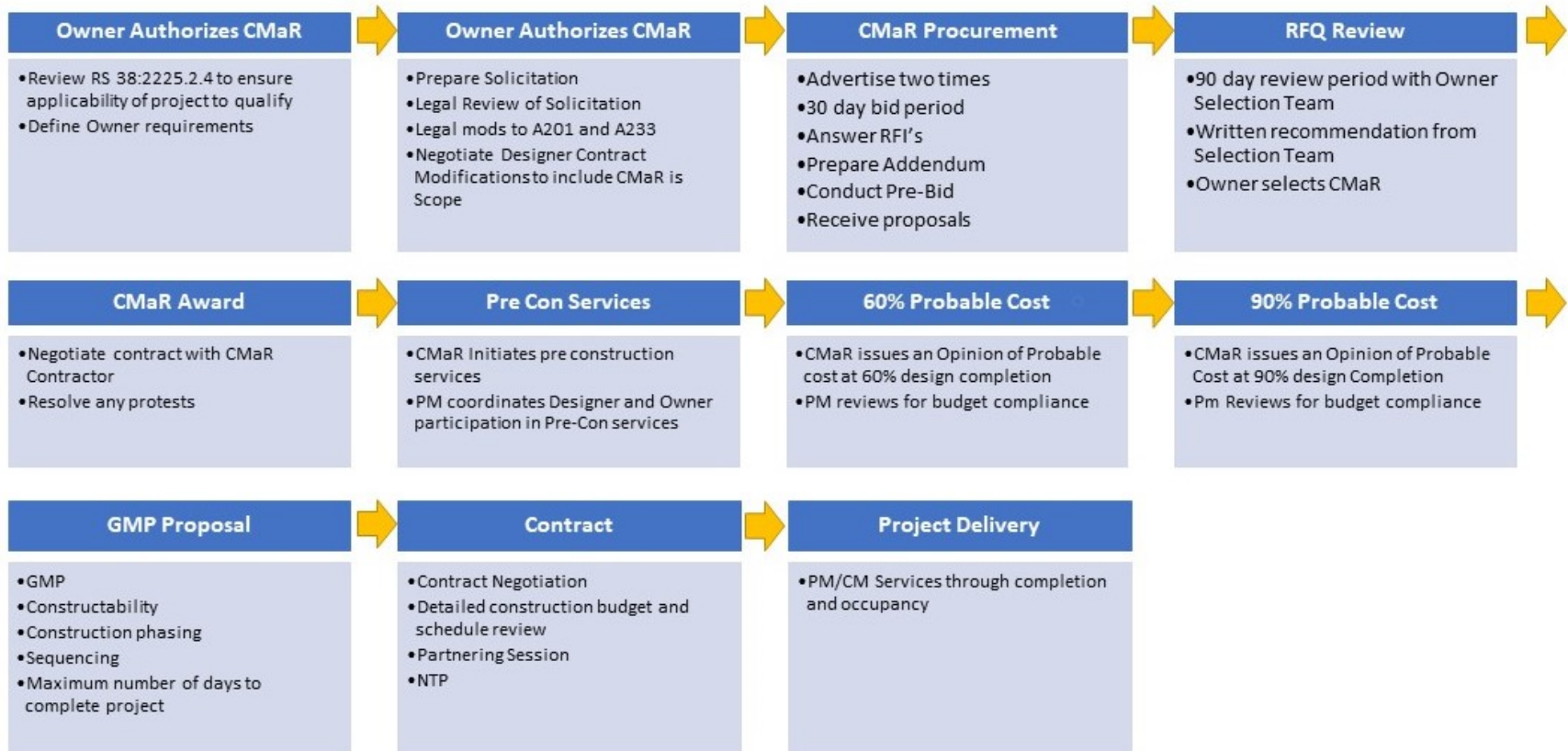
CMAR Process

- **Owner selects a Project specific qualified CM near the same time as the Architect**
- **Allows Contractor and Subcontractor's input during design**
- **Keeps Project within budget during the design phase**
- **Reduces risk for all parties with constructability reviews and coordination**
- **Still includes competitive bidding among subcontractors**
- **Cost transparency throughout all of the design phases**

CMAR Process

- **CM provides Preconstruction services to Owner and Design Team**
- **Solicit and identify subcontractors for pricing**
- **Regular meetings and pricing updates throughout design to meet the budget**
- **CM is contractually obligated to provide a minimum of three competitive prices per Scope of Work (bids submitted by subcontractors)**
- **At 100% Design Phase, CM gives a Guaranteed Maximum Price (GMP)**

CMAR Process Flow Chart



Projects Using CMAR Delivery Method

CMAR-Project Status Summary

- **Booker T. Washington High School** **90%**
- **John McDonogh High School** **100%**
- **New Edna Karr High School** **75%**
- **CTE HS at Kerlerrec Street-(Pre-con Awarded)**
- **Cohen High School-(Pre-con Awarded)**
- **Behrman Elementary School-(Pre-con Awarded)**

Subcontractor Involvement And Selection Process

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Subcontractor Involvement and Selection

- **Subcontractors are involved in Preconstruction at some level of participation**
- **Pricing and schedule input, ideas for reducing costs, value engineering**
- **This will involve creativity and competitive pricing from the subcontractors**
- **Therefore, it is in the CM's best interest to be inclusive**

Subcontractor Involvement and Selection

- **Initially, the CM opens up to the entire subcontracting market**
- **Inclusive and inviting process**
- **Advertising through local publications and websites (Times-Picayune, The Advocate, Daily Business Journal, NOLA City Business, etc.)**
- **CM may additionally utilize electronic solicitations**
- **Subcontractor Fairs, Meetings, etc.**

Subcontractor Involvement and Selection

Considerations For Selection

- **Price**
- **Qualifications, Past Experience**
- **Capacity, Staff Availability**
- **Insurability and Bonding**
- **Financial Stability**
- **Small Business Utilization Plan**
- **References**
- **Owner and Architect Input**

Project Safety Requirements

- **Development of Safety Plan** (reference 29 CFR 1926 OSHA Construction Industry Regulation)
 - **Prevention is the only way to reduce the risk of worker injuries and death. No person should ever have to be injured, become ill, or die for a paycheck.**
 - **General Duty Clause, Section 5(a)(1) OSHA Act of 1970,**
 - Each Employer, “place of employment which are free from recognizable hazards that are causing or are likely to cause death or serious physical harm to his employees.”
 - Each Employee, “comply with occupational safety and health standards and all rules, regulations, and orders”
 - **Written Safety Plan:**
 - Small business w/10 or fewer employees are exempt, however a safety plan demonstrates a commitment to your employees health
 - Compliant with OSHA standards and information is relevant
 - 4-Prong Approach: Management Commitment/Accountability, Worker Involvement/Communication, Workplace Analysis, Training/Prevention
 - Address Hazard Communication, Fall Protection Program, LOTO Procedures, Excavation, Confine Space, etc.
 - Education / Training (OSHA 10hr and 30hr) and Tool Box Meeting (see handout)



Project Safety Requirements

- **LARSD Program Site Specific Safety Action Plan** (see handout)
 - **GC responsible to provide:**
 - Site Specific Safety Action Plan (avoid cut/paste safety plans)
 - Effective, Functional Safety Plan; Pro-active Involvement; Address Employee Exposure
 - **Areas to cover include:**
 - Incident/Accident Reporting Procedures
 - Emergency Response Plan / Perimeter and Access Control
 - Personal Protective Equipment Requirements
 - Pre-Phase Meeting / Job Hazard Analysis
 - Orientation / Training / Tool Box Meetings
 - **DON'T FORGET:**
 - First-Aid Kit onsite and First Aid/AED/CPR Trained Employees
 - Federal/State Employment Poster (bi-lingual)
 - Local Medical Facility Direction / Telephone Numbers (bi-lingual)



Questions/Break

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Roundtable Discussion: CMAR - Contractor's Roundtable Discussion

- **Panelists**

- Todd James, Broadmoor Construction
- Christian Generes, Landis Construction
- William Lemoine, Lemoine Construction
- Louis Livers, Livers Construction
- *Moderator, Sombra Williams, Recovery School District*

BROADMOOR

PROJECT TEAM

JOHN MANION

PROJECT EXECUTIVE - V.P.

LOUIS LIVERS

PRESIDENT - LIVERS CONSTRUCTION

NATHAN HUNTER

VICE PRESIDENT PRECONSTRUCTION

TODD JAMES

DIRECTOR OF STRATEGIC PLANNING

PROJECT TEAM

PRECONSTRUCTION:

KAITLYN DERENBECKER - PRECONSTRUCTION MANAGER

PEDRO MOLINA - ASST. PROJ. MANAGER, LIVER'S CONSTRUCTION

TAYLOR POSPISIL - DBE COORDINATOR

CONSTRUCTION TEAM:

JEFF FARNER - PROJECT MANAGER

KENNY BLOW - SUPERINTENDENT

PEDRO MOLINA - ASST. PROJ. MANAGER, LIVER'S CONSTRUCTION

OPPORTUNITIES BY TRADE

SCOPES OF WORK

DEMOLITION	PAINTING
CONCRETE	SPECIALTIES
MASONRY	FIRE SPRINKLER SYSTEMS
STRUCTURAL STEEL	PLUMBING
ROUGH & FINISH CARPENTRY	HVAC
MILLWORK	ELECTRICAL
THERMAL & MOISTURE PROTECTION	SPECIAL SYSTEMS
ROOFING	EARTHWORK
DOORS/FRAMES/HARDWARE	DRIVEN PILES
GLASS & GLAZING	UTILITIES / DRAINAGE
INTERIOR FINISHES	CONCRETE PAVING & ASPHALT
FLOORING	LANDSCAPING

PROJECT SCHEDULE KEY DATE

1ST

GET REGISTERED

PROJECT SCHEDULE KEY DATES

50% Construction Docs ITB – December 2019

Bids Due: 3 Week Bid Duration

90% Construction Docs ITB – February 2020

Bids Due: 3 Week Bid Duration

PROJECT SCHEDULE KEY DATES

100% Construction Docs ITB – March 2020

Bids Due: 3 Week Bid Duration

GMP - April/May 2020

Construction Start – Late Second Quarter 2020

Construction Completion - July 2022

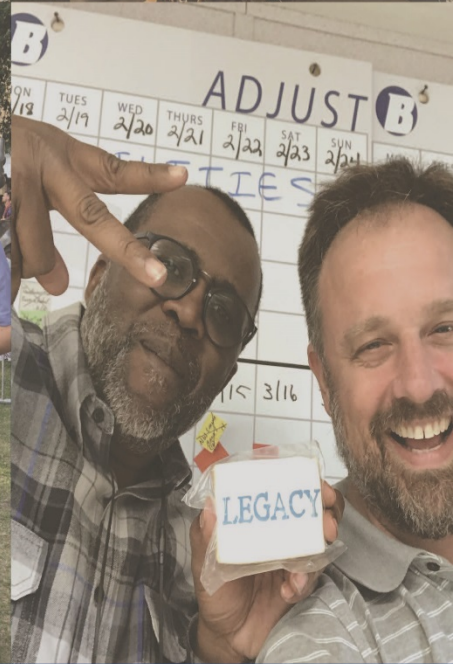
OUTREACH RESOURCES



WHAT'S NEXT?

1. - GET REGISTERED estimating@broadmoorllc.com
2. - PREPARE FOR DECEMBER ISSUE OF DOCUMENTS
3. - INVITATIONS THROUGH SMARTBID
4. - SUBMIT ALL INQUIRIES & PROPOSALS

INSTRUCTIONS WILL COME TO YOU VIA SMARTBID



BROADMOOR

BEHRMAN ELEMENTARY



Prequalification Process

- ❑ Go to <http://www.landisllc.com> and click on “Working with Landis” OR directly enter <http://www.landisllc.com/prequalification>
- ❑ Fill out prequalification form online or download pdf and email to estimating@landisllc.com
- ❑ Preconstruction reviews for approval and then adds subcontractor/vendor to Procore Directory
- ❑ Requests to be added to Behrman bid list should go to estimating@landisllc.com or call 504.833.6070

Bid Process

- ▣ Outreach Efforts will include:
 - Industry Organizations (NOLABA, Urban League, and Good Work Network)
 - Project Design Meetings at Milestones
 - Advertisements in Print Media
 - Specific help/assistance by DMM & Associates
- ▣ All project correspondence via Procore
www.procore.com
 - Bid Date and updates
 - Plans, Specifications, and Addenda
- ▣ Bids shall be submitted through Procore, Fax 504.833.6229, or estimating@landisllc.com

Projected Schedule

- Hazardous Materials Abatement & Demo of Existing Gym & Existing School Building
 - Issue Abatement & Demo for Pricing: December 2, 2019 – December 16, 2019
 - Subcontract & Perform Demo & Abatement: January 13, 2020 – March 30, 2020
- Test Pile Program
 - Test Pile Program Design for Pricing: December 2, 2019 – December 16, 2019
 - Subcontract & Perform Test Pile Program: March 31, 2020 – April 21, 2020
- Design Development Phase – 90% Construction Documents
 - Issue 100% DD Package for Pricing: January 6, 2020 – January 31, 2020
 - Issue 50% CD Package for Pricing: March 2, 2020 – March 27, 2020
 - Issue 90% CD Package for Pricing: April 27, 2020 – May 22, 2020
 - Execute Amendment for 90% CD Scope: May 26, 2020 – June 12, 2020
 - Subcontract Work & Perform Construction: June 12, 2020 – June 30, 2022

Agenda

- Project Schedule
- Availability and Accessibility to Project Plans
- Initial Contact & Vendor Intake Process
- Communication & Availability and Accessibility to Plans
- FAQ - Overview of Preconstruction Phase

COHEN HIGH SCHOOL - CMaR



Project Schedule

- Preconstruction Schedule:
 - Demo/Abatement Package
 - Documents distributed & Advertised 10/23/19
 - Pricing due to Lemoine 11/22/19
 - Trade Partner outreach meetings scheduled for Mid-November
 - New Construction – Design Development Budgeting
 - Documents distributed to trade partners 10/28/19
 - Pricing due to Lemoine 11/15/19
 - Trade Partner outreach meetings starting in December
 - New Construction – GMP
 - Trade Partner Sessions Continue in January
 - Documents distributed to trade partners mid-February
 - Pricing due to Lemoine mid-March
- Construction Schedule:
 - Demo/Abatement
 - Mobilization December 2019
 - Duration is expected to be approximately 3 months
 - New Construction
 - Mobilization April 2020
 - Duration is expected to be approximately 15 months



Initial Contact & Vendor Intake Process

- Preferred Method & Order of Communication & Intake
 1. E-mail: CohenHS.CMaR@LemoineCompany.com
 2. Phone: (504) 309-2424
 3. Building Connected: Get Setup @ <http://app.buildingconnected.com/create-account>

The screenshot shows a web form titled "Hello Mitchell" and "Welcome to Building Connected". It contains two columns of input fields for user information, including Name, Last Name, Email, Phone, and Password. There are also checkboxes for "I agree to the terms and conditions" and "I agree to the privacy policy". A blue "Create Account" button is at the bottom right.

- Main Point of Contact - Preconstruction:



Mr. Mitchell Garner

NOLA Preconstruction Manager

Ph: (504) 309-2424

email: Mitchell.Garner@lemoinecompany.com

- Community Outreach & Liaison

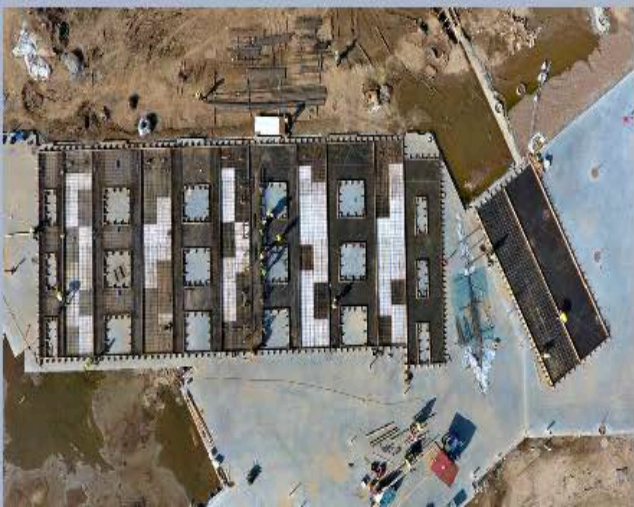


Mr. Louis Livers

Livers Construction

Ph: (504) 281-4365

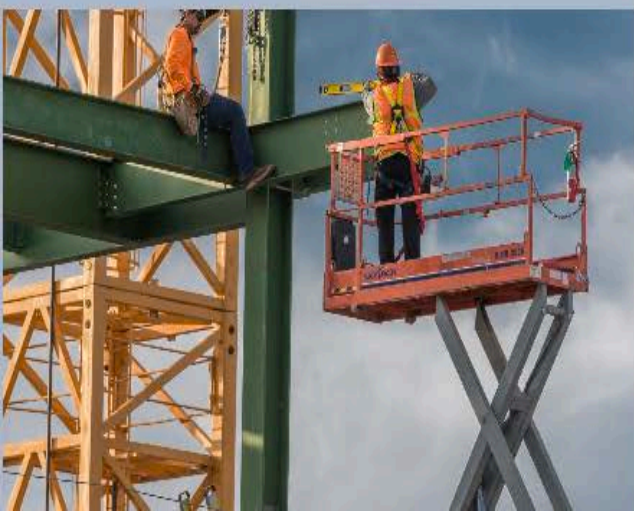
email: Louis@Liversconstruction.com



Communication & Availability and Accessibility to Plans

- COMMUNICATION:
 - Advertisements
 - Trade Journals
 - City Business
 - Daily Journal
 - City of New Orleans Office of Procurement
 - Link to Demo project: <https://www.nola.gov/economic-development/supplier-diversity/opportunities/cohen-high-school-demolition-and-abatement>
 - Building Connected Website
 - E-mail Notifications
 - Vendor Outreach & Partnering Meetings

- INFORMATION & PLAN ACCESS:
 - Lemoine Project Page
 - <http://www.lemoinecompany.com/work-with-us/upcoming-bids>
 - Access Cohen HS CMAr Page Link
 - Direct Links to Bid Packages & Plans
 - Scheduled Events
 - Building Connected Registration Link
 - Building Connected
 - Information Distribution to Urban League of LA
 - Plan Room at Lemoine Offices
 - Physical Plans
 - Jump Drives Available



FAQ - Overview of Preconstruction Phase



Frequently Asked Questions

- *What kind of screening process should you expect?*
 - Post Bid
 - AVETTA Prequalification – <https://pages.avetta.com/The-Lemoine-Company.html>
 - Get Registered if Not in System
 - Vouchers Provided
 - Review: Safety, Financials, Work History, Experience, etc.
- *When will major subs be engaged?*
 - Now – Notifications have been sent & Advertisements have begun
- *How will CM facilitate Trade Partners' participation in design review meetings?*
 - Usually One-On-One Discussions or in Pre-Construction Meetings
 - Assigned Personnel to Specific Scopes
- *What can Trade Partners expect between Pre-Construction and Construction transition?*
 - Prequalification & Executive Approval Prior to Contract Award
 - Project Team Involved Now – No Cutover



Jason Miranda – Ops Manager



Barry Jones - PM

QUESTIONS?

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*Empowering Communities.
Changing Lives.*



Klassi Duncan, Director



Louisiana Urban League Contractor's Resource Center

*Empowering Communities.
Changing Lives.*

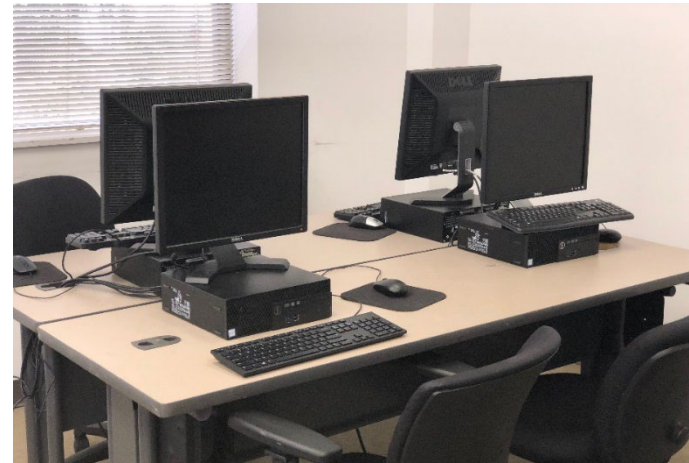


The mission of the Contractor's Resource Center is to:

- Increase the success rate for DBE contractors in winning bid awards
- Support contractors with training, education, counseling and other resources to increase accuracy and efficiency in project bidding and back-office capabilities
- Provide capacity-building and business sustainability training to support long-term growth planning for small business contractors

- A state-of-the-art plotter is available for large, full-color hard copies of project plans and specifications.

- Contractor-specific training workshops:
 - Beginner and Intermediate QuickBooks
 - PlanSwift Estimating
 - UDA ConstructionSuite for Scheduling
 - Intermediate and advanced project management
 - Financial Statements preparation

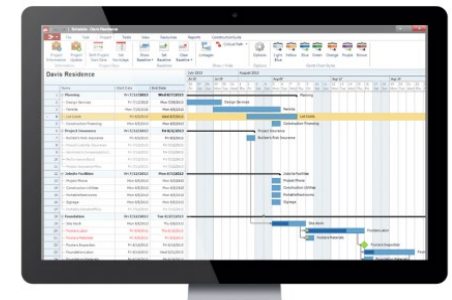




**Empowering Communities.
Changing Lives.**

Since 2013, the Urban League has provided:

- **140 trainings and events** on contractor-specific topics, and
- **518 hours** of contractor-specific trainings and events.
- **1536 attendees** participated in these trainings.
 - 72% minority-owned firms attended
 - 49% women-owned firms attended



OnPlan™ Scheduling - dynamic, integrated scheduling

Item	Description	Qty	Rate	Amount	Overhead	Profit	Total	Tax	
02 Site Work	Site Work		5,000.00	5,000.00	10.0%	5,000.00	non		
23 Specialty	Wrought Iron Fencing	300	125.00	37,500.00	5.0%	13,125.00	non		
30 SubContractor	Fencing Installation & Labor	200	50.00	10,000.00	5.0%	10,500.00	non		
03 Excavation	Excavation		4,500.00	4,500.00	10.0%	4,950.00	non		
							Tax (Exempt) (0.0%)	0.00	
Total							32,000.00	2,075.00	34,075.00



**Urban League of
Louisiana**
Center for Entrepreneurship & Innovation

Friday, December 8, 2019

9:00am-12:00pm

Urban League of Louisiana
4640 S. Carrollton Ave., Ste. 110
NOLA 70119

No cost to attend.

Register Today!

<https://oppsdec2019.eventbrite.com>

OPPORTUNITIES OUTLOOK 2020

DBEs and other small contractors have the opportunity to learn first-hand from public and private procurement professionals about upcoming bid opportunities, project updates, and how to engage!

For all upcoming trainings and events, please visit <https://ullacei.eventbrite.com>

QUESTIONS?

This report is for general information only. All dates and estimated construction values are estimates and subject to change at any time without advance notice.